Multiple District 20

New York State & Bermuda Lions

Lions SEE, Inc.

Screening Eyes Early



partnering with



Vision Screening
Program
for children
6 months to 6 years

WHO SHOULD I TALK TO FIRST?

- ► UNLESS YOU HAVE A PERSONAL RELATIONSHIP WITH THE SUPERINTENDENT OR SCHOOL PRINCIPAL, THE FIRST PERSON YOU SHOULD CONTACT IS THE SCHOOL NURSE.
- ► TALK TO SCHOOL NURSES FROM OTHER SCHOOL DISTRICTS AND ASK FOR A NAME AND REFERRAL
- EXPLAIN TO THE NURSE WHAT WE DO. ASK WHO IS THE PERSON IN CHARGE OF STUDENT HEALTH THAT WE CAN CONTACT. IN SMALLER DISTRICTS IT MAY BE THE NURSE OR A MAY BE A HEAD NURSE IN ANOTHER BUILDING. MANY TIMES THERE IS A DIRECTOR OF STUDENT SERVIVES OR DIRECTOR OF HEALTH SERVICES.

PREPARE FOR THE MEETING

- ► BRING THE LIONS SEE PAMPHLETS
- ► KNOW YOUR DISTRICT'S REFERRAL NUMBERS
- ▶ BE ON TIME

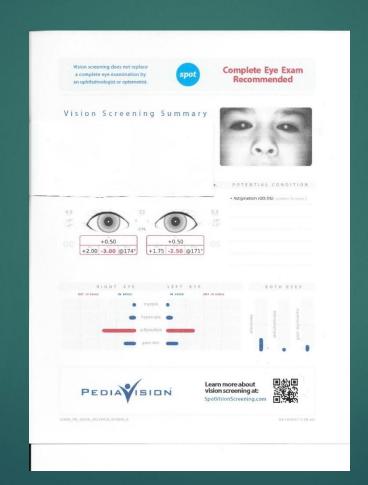
YOUR TOOL KIT

- ▶ WEAR YOUR LIONS'S SHIRT AND PIN
- BRING YOUR VISION SCEENING DEVICE WITH YOU
- ► HAVE A LIST OF NEARBY SCHOOL DISTRICTS WHERE LIONS ALREADY DO VISION SCREENING
- ▶ DEMONSTRATE THE VISION SCREENER
- ► SHOW THEM THE RESULTS

SHOW AND TELL

- ► NOTHING WORKS BETTER THAN A LITTLE SHOW AND TELL
- ► LET THEM SCREEN YOUR EYES AND SHOW THEM THE RESULTS
- ▶ BRING COPIES OF A PREVIOUS SCREENING RESULTS WITH THE PERSONAL ID INFO REMOVED

THE SHOW



POINTS TO MAKE

- THE SERVICE IS PROVIDED BY LIONS FREE OF COST
- ▶ 80% OF LEARNING IS VISUAL
- ► THE AVERAGE REFERRAL RATE FOR NYS IS 15% WITH RURAL SCHOOLS AND INNER CITY SCHOOLS TRENDING HIGHER
- ► THE ABILITY TO SPEAK OR UNDERSTAND ENGLISH NOT REQUIRED
- ► TEST SCORES MAY IMPROVE
- ▶ THE SCREENING ARE QUICK AND NON INTRUSIVE
- THE SCREENING TAKE PLACE IN THE CLASSROOM AND A CLASS ROOM OF 20 TAKES LESS THE 15 MINUTES
- WE ARE NEVER ALONE WITH THE CHILD
- ► EVERYONE GETS A "I" VE BEEN SCREENED" STICKER

WHAT TO EXPECT

- ► IT HAS BEEN OUR EXPERIENCE THAT YOU RARELY GET THE OKAY IMMEDIATELY
- SOMETIME THE PERSON YOU SPOKE TO PRESENTS TO THE SUPERINTENDENT WHO THEN PRESENTS TO THE SCHOOL BOARD FOR PERMISSION
- THANK THEM FOR THEIR TIME AND ASK WHEN YOU SHOULD FOLLOW-UP
- ► REMEMBER: IT'S A PROCESS

FOLLOW UP WITH DISTRICT

- WHEN YOU ARE DONE, IT'S IMPORTANT TO FOLLOW UP WITH THE SCHOOL DISTRICT
- MAKE SURE YOU SHARE YOUR RESULTS WITH THEM. HOW MANY YOU SCREENED AND HOW MANY YOU REFERRED.
- ► ASK THEM FOR PERMISSION TO PUBLISH THE RESULTS IN YOUR NEWSLETTER OR LOCAL PAPER